

TOP 25 BROKERAGES

The Top 25 Brokerages listing is based on responses to NREI's Top Brokerage survey, which was originally published in April. Brokers were asked to provide the total dollar value of leasing transactions and investment sales globally during 2005. The totals were combined to determine the company's ranking. While NREI made every attempt to ensure the final survey was comprehensive, some companies chose not to participate.

1. CB Richard Ellis

Total Amount of Investment Sales & Leasing Transactions: \$150.4 billion

100 N. Sepulveda Blvd., Suite 1050
El Segundo, CA 90245

Phone: (310) 606-4700

Email: info@cbre.com

Web site: www.cbre.com

Brett White, President/CEO; Kenneth J. Kay, CFO; Calvin W. Frese, Jr., President, Americas

2. Cushman & Wakefield

Total Amount of Investment Sales & Leasing Transactions: \$69.3 billion

51 W. 52nd St.
New York, NY 10019

Phone: (212) 841-7932

Web site: www.cushwake.com

Bruce Mosler, President/CEO; John Cushman, Chairman; John Santora, COO

3. Colliers International

Total Amount of Investment Sales & Leasing Transactions: \$50.6 billion

50 Milk St.
Boston, MA 2109

Phone: (617) 722-0221

Email: kgalvin@colliers.com

Web site: www.colliers.com

Margaret Wigglesworth, President/CEO; David Kahnweiler, Chairman; Richard Kimball, EVP

4. Newmark Knight Frank

Total Amount of Investment Sales & Leasing Transactions: \$41 billion

125 Park Ave.
New York, NY 10017

Phone: (212) 372-2000

Web site: www.newmarkkf.com

Jeffrey R. Gural, Chairman; Barry M. Gosin, CEO; James D. Kuhn, President

5. Grubb & Ellis Co.

Total Amount of Investment Sales & Leasing Transactions: \$40 billion

2215 Sanders Rd.
Northbrook, IL 60062

Phone: (847) 753-7500

Email: corporatecommunications@grubb-ellis.com

Web site: www.grubb-ellis.com

Mark Rose, CEO; Maureen Ehrenberg, President, Global Client Services; Robert Osbrink, President, Transaction Services

6. Jones Lang LaSalle

Total Amount of Investment Sales & Leasing Transactions: \$35.8 billion

200 E. Randolph Dr.
Chicago, IL 60601

Phone: (312) 782-5800

Web site: www.joneslanglasalle.com

Colin Dyer, President/CEO; Lauralee Martin, COO/CFO; Peter Roberts, CEO, Americas

7. NAI Global

Total Amount of Investment Sales & Leasing Transactions: \$35 billion

4 Independence Way, Suite 400
Princeton, NJ 08540

Phone: (609) 945-4000

Email: mklionsky@naiglobal.com

Web site: www.naiglobal.com

Gerald Finn, Chairman/CEO; Jeffrey Finn, President/COO; David Blanchard, EVP

8. ONCOR International

Total Amount of Investment Sales & Leasing Transactions: \$27.8 billion

350 N. LaSalle, Suite 710
Chicago, IL 60610

Phone: (312) 527-4455

Email: info@oncorintl.com

Web site: www.oncorintl.com

Charles Seufferlein, Chairman; Robert Peterson, Vice Chairman; David Matthes, President/CEO

9. The CORE Network

Total Amount of Investment Sales & Leasing Transactions: \$25.4 billion

15150 Preston Rd., #300
Dallas, TX 75248

Phone: (972) 980-3994

Email: info@corenetwork.org

Web site: www.corenetwork.org

Perry S. Morita, Executive Director; Edward A. Cross II, Chairman of the Board; F. Keene Miller, Vice Chairman of the Board

10. GVA Worldwide

Total Amount of Investment Sales & Leasing Transactions: \$22 billion

2569 Sherman Ave., Suite 201C
Evanston, IL 60201

Phone: (847) 733-0883

Email: info@gvaworldwide.com

Web site: www.gvaworldwide.com

Michael T. Cohen, Chairman; Michael Corbett, Vice Chairman; Betsy Baer, COO

11. Trammell Crow Co.

Total Amount of Investment Sales & Leasing Transactions: \$21.5 billion

2001 Ross Ave., Suite 3400
Dallas, TX 75201

Phone: (214) 863-3000

Email: ir@trammellcrow.com

Web site: www.trammellcrow.com

Robert E. Sulentic, Chairman/CEO; Bob Shibuya, Executive Director, National Brokerage Services; Jack Minter, National Director, Capital Markets

BEST OF THE BEST: TOP BROKERAGES

12. Studley

Total Amount of Investment Sales & Leasing Transactions: \$21.07 billion

300 Park Ave., 3rd Floor
New York, NY 10022

Phone: (212) 326-1000

Web site: www.studley.com

Mitchell S. Steir, Chairman/CEO;
Michael Colacino, President

13. The Staubach Co.

Total Amount of Investment Sales & Leasing Transactions: \$21 billion

15601 Dallas Pkwy., Suite 400
Addison, TX 75001

Phone: (972) 361-5000

Web site: www.staubach.com

Roger Staubach, Chairman/CEO; Elysia Ragusa, President/COO

14. Marcus & Millichap

Total Amount of Investment Sales & Leasing Transactions: \$20.9 billion

16830 Ventura Blvd., Suite 352
Encino, CA 91436

Phone: (818) 907-0600

Email: jsterns1@marcusmillichap.com

Web site: www.marcusmillichap.com

George M. Marcus, Chairman; William A. Millichap, Chairman; Harvey E. Green, President/CEO

15. CORFAC International — Corporate Facility Advisors

Total Amount of Investment Sales & Leasing Transactions: \$16.9 billion

2000 N. 15th St.

Arlington, VA 22201

Phone: (703) 528-3500

Email: info@corfac.com

Web site: www.corfac.com

David Bruce, President; John Bitzer, VP;
Thomas P. Bennett, Executive Director

16. Coldwell Banker Commercial Affiliates Inc.

Total Amount of Investment Sales & Leasing Transactions: \$14.3 billion

1 Campus Dr.

Parsippany, NJ 07054

Phone: (800) 222-2162

Email: debra.marshall@cendant.com

Web site: www.coldwellbankercommercial.com

Jacklene Chesler, SVP, Marketing;
Frederick Schmidt, SVP, Business Development; Nancy Brown, VP, Servicing, Operations, Education & Learning

17. TCN Worldwide

Total Amount of Investment Sales & Leasing Transactions: \$11.6 billion

2419 Coit Rd., Suite A

Plano, TX 75075

Phone: (972) 769-8701

Web site: www.tcnworldwide.com

Ross Ford, President/CEO; Neil Siderow, Chairman; David Wagner, Vice Chairman

18. Sperry Van Ness

Total Amount of Investment Sales & Leasing Transactions: \$10 billion

18881 Von Karman Ave., Suite 800

Irvine, CA 92612

Phone: (949) 250-4100

Web site: www.svn.com

David Frosh, President; Rand Sperry, Co-Founder; Mark Van Ness, Co-Founder

19. HFF (Holliday Fenoglio Fowler LP)

Total Amount of Investment Sales & Leasing Transactions: \$7.6 billion

2000 Post Oak Blvd., Suite 2000

Houston, TX 77056

Phone: (713) 852-3500

Web site: www.hfflp.com

John H. Pelusi Jr., Executive Managing Director/Managing Member; Mark D. Gibson, Executive Managing Director; John P. Fowler, Executive Managing Director

20. Lee & Associates

Total Amount of Investment Sales & Leasing Transactions: \$7 billion

3991 MacArthur Blvd., Suite 100

Newport Beach, CA 92660

Phone: (909) 241-7904

Web site: www.lee-associates.com

Bill Lee, Founder; Steve Jehorek, Chair

21. Transwestern Commercial Services

Total Amount of Investment Sales & Leasing Transactions: \$6.4 billion

1900 W. Loop South, Suite 1300

Houston, TX 77027

Phone: (713) 270-7700

Web site: www.transwestern.net

Robert Duncan, Chairman; Larry P. Heard, President/CEO; Mark Doran, COO

22. Century 21 Real Estate LLC

Total Amount of Investment Sales & Leasing Transactions: \$5.5 billion

1 Campus Dr.

Parsippany, NJ 07054

Phone: (877) 221-2765

Email: specialtymarkets@century21.com

Web site: www.century21.com

Tom Kunz, President/CEO; Jacob Stepan, COO; John Greenleaf, SVP, Marketing

23. Voit Commercial Brokerage

Total Amount of Investment Sales & Leasing Transactions: \$3.8 billion

21700 Oxnard St., Suite 350

Woodland Hills, CA 91367

Phone: (714) 978-7880

Email: info@voitco.com

Robert D. Voit, President, The Voit Cos.; David Allison, EVP & COO, The Voit Cos.; Robin Rousselet, CFO, The Voit Cos.

24. Duke Realty Corp.

Total Amount of Investment Sales & Leasing Transactions: \$2.6 billion

600 E. 96th St., Suite 100

Indianapolis, IN 46240

Phone: (317) 808-6000

Email: ir@dukerealty.com

Web site: www.dukerealty.com

Dennis D. Oklak, Chairman/CEO; Matthew Cohoat, EVP/CFO; Robert Chapman, SEVP, Head of Real Estate Operations

25. Molinaro Koger

Total Amount of Investment Sales & Leasing Transactions: \$2.2 billion

1676 International Dr., Suite 575

McLean, VA 22102

Phone: (703) 760-9600

Email: slemon@mkhotels.com

Web site: www.mkhotels.com

Robert Koger, President; Ed Blum, Managing Director, Capital Markets; Eric Kudlak, Managing Director, Europe