

# PROFESSIONAL PROFILE

## Ron Danko

Executive Vice President  
New York, New York



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## CLIENTS REPRESENTED

- Archon Group
- Ashford Trust
- Chartres Lodging
- Colorado PERA
- FFC Capital
- First Winthrop
- Goldman Sachs
- Hardin Capital
- Highgate Holdings
- Innkeepers USA Trust
- Tarsadia
- The Hotel Group
- Widewaters Group

Ron Danko, Jr., is the most senior member of the original Hotel Partners team founded in 1991. Mr. Danko focuses on representing key clients in the sale medium to large select-service, limited-service and extended-stay single asset and portfolio sales throughout the United States. Since 2003, Mr. Danko has been involved in 125 transactions and just over \$1.5 billion. Major institutional clients include Highgate Holdings, Ashford Hospitality Trust, Innkeepers USA Trust, FFC Hospitality, Hardin Capital, Blackstone Group and Archon/Goldman Sachs & Co.

Prior to joining Hotel Partners in 1992 and opening the firm's New York office, Mr. Danko gained experience in hospitality advisory services as a senior consultant at Pannell Kerr Forster in Washington, DC and Arthur Andersen in Princeton, New Jersey. In 1997, Mr. Danko relocated to Insignia/ESG Hotel Partners' Chicago headquarters office to better service the needs of national clients from a more central location and returned to New York in April 2004.

## SIGNIFICANT ASSIGNMENTS

Property	Sale Price (\$)
Bradford Home Suites Portfolio (9 extended stay hotels) TX & CO	\$84,000,000
Hilton Garden Inn Chicago, IL & Courtyard by Marriott Providence, RI	\$78,100,000
Hilton Garden Inn Portfolio (Five Hotel Properties in CO, FL, IL, GA, FL)	\$76,000,000
Exel Inn Portfolio (22 economy hotel chain) Midwest & Texas	\$73,000,000
Residence Inn (Perimeter West, GA, Torrance, CA and Union Hill, MO)	\$68,000,000
Hyatt Montreal, QBE	\$68,000,000
Holiday Inn New York JFK, NY	\$45,600,000
Gold Street Hotel Development Site, New York, NY	\$38,500,000
Hilton Downtown St. Louis, MO	\$38,000,000
Sheraton Harrisburg, PA	\$36,000,000
Doubletree Norwalk, CT	\$29,000,000
Hilton Garden Inn Islip/MacArthur Airport Ronkonkoma, NY	\$26,900,000
Residence Inn Lake Buena Vista Orlando, FL	\$25,250,000
Courtyard by Marriott Shelton, CT	\$24,000,000
Radisson Hotel Niagara Falls, Canada	\$23,200,000
Radisson and Office Building West Palm Beach, FL	\$22,400,000
Wingate Inn Garden City, NY	\$22,000,000
Homewood Suites San Francisco/Brisbane, CA	\$19,000,000
Courtyard by Marriott Nashville Vanderbilt, TN	\$18,400,000
Hyatt Regency Lexington, KY	\$13,500,000
Hilton Garden Inn Colorado Springs, CO	\$12,500,000

## CREDENTIALS

### PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- CB Richard Ellis "Million Dollar Club" 2004, 2005, 2006, 2007 & 2008
- New York Hospitality Council

### EDUCATION

- BS degree - Rochester Institute of Technology - School of Hotel Administration