

PROFESSIONAL PROFILE



Stuart O. Skaug
Brokerage Services

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Clients Represented

- Adidas USA
- Batesville Casket
- Cardinal Logistics Management, LLC
- Cintas
- Colony Realty Partners, LLC
- Cricket Communications
- DP Partners
- E&J Gallo Winery
- Floor Solutions, Inc.
- Georgia-Pacific
- Grabber Construction Products
- Hardigg Industries, Inc.
- ING Real Estate
- LTS Logistics
- Northern Refrigerated Transportation, Inc.
- Mercer Distribution Services, LLC
- PNC Realty Advisors, Inc.
- Patrick Industries
- Spicers Paper
- TPL Metals
- The Hertz Corporation
- The Odom Corporation
- Titan Freight Systems
- TreeHouse Foods
- US Foodservice, Inc.
- Veris Industries

As an industrial property advisor with CB Richard Ellis, Inc., Stuart has established himself as a specialist in both the agency and occupier segments of the industrial real estate market. During his time, Stuart has provided an array of services to his clients, who range from local, individual owners and tenants to International Fortune 500 corporations.

One of the top 5 most prolific industrial property advisors in the Portland market, Stuart is currently the owner’s representative of 33 spaces available for lease (totaling 1,877,136 SF), and 8 properties for sale (totaling 1,207,337 SF), valued at \$40,880,000.

By combining the power of the deepest commercial real estate platform in the industry with his experience in actively listening to his client's needs and desires, Stuart provides proactivity, accountability and best in class service that result in bottom-line advantages to his clients.

CLIENT	SQUARE FEET	TRANSACTION TYPE
Bay Valley Foods	82,862	Sale
Colony Realty Partners	259,136	Lease
DP Partners	264,984	Lease
Georgia-Pacific	225,250	Lease
ING Clarion	148,245	Lease
Master Brand	241,770	Sale
PNC Realty Advisors, Inc.	530,000	Lease
Patrick Industries	156,000	Sale
The Odom Corporation	150,615	Lease
US Foodservice, Inc.	190,000	Sale

PROFESSIONAL AND SOCIAL AFFILIATIONS

- Industrial Land Use Assessment Focus Group, City of Gresham, OR
- CBRE Sustainability Practice Group
- Multnomah Athletic Club
- Commercial Association of Realtors
- National Association of Industrial and Office Properties

ACHIEVEMENTS

- 2009 - Portland Business Journal’s “40 Under 40” award recipient
- 2008 - CoStar "Power Broker" award recipient
- 2008 - SIOR Industrial Transaction of the Year award recipient
- 2008 - McCarthy award recipient
CB Richard Ellis’ highest award for integrity, ethics & leadership
- 2008 - “Top 10” Broker in CBRE Portland Office
- 2008 - Represented 1st and 4th largest industrial tenant transactions in Portland
- 1996-2001 - NCAA National All-American swimmer and competed with the University of Washington Men’s Varsity Swim Team

EDUCATION

- Stuart is a graduate of University of Washington, with a B.A. degree in Sociology

