

# VALUATION & ADVISORY SERVICES

## PROFESSIONAL PROFILE



For information, contact:

### **Richard West, MAI**

First Vice President  
Southern California Region

International Valuation Team  
Retail Valuation Group Leader

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Valuation & Advisory Services  
5780 Fleet Street, Suite 300  
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[www.cbre.com/rvg](http://www.cbre.com/rvg)  
[www.cbre.com/Richard.West](http://www.cbre.com/Richard.West)

# Retail 24/7.

### **RICHARD WEST, MAI—RETAIL VALUATION GROUP LEADER**

Richard West is a First Vice President working in the Southern California Region of CB Richard Ellis. Mr. West focuses on the appraisal of retail real estate in the Southern California area. He manages a team of appraisers operating out of the Newport Beach and Carlsbad offices.

Mr. West started his career in 1991 as a commercial appraiser in Southern California with CBRE.

Richard West is co-leader of the Retail Valuation Group (RVG). The group is comprised of 23 appraisers who have significant experience in retail valuation.

### **ACHIEVEMENTS**

- Best Practice Award recipient for Valuation & Advisory Services, 2008

### **CLIENTS**

- Goldman Sachs
- JP Morgan Chase Bank
- Cohen Financial
- US Realty Capital
- TA Associates
- Wells Fargo
- Bank of the West
- Morgan Stanley
- Bank of America
- Holliday Fenoglio Fowler
- RREEF
- Midland National Bank
- Comerica Bank
- Mutual of Omaha

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### SIGNIFICANT ASSIGNMENTS

Property Type	Location
LA Live!	Los Angeles
Kaleidoscope Courtyards	Mission Viejo
The Avenue of the Peninsula	Rolling Hills Estates
Federated Rob/May Portfolio 16 Properties	Southern California
Alberstons/Sav-On Portfolio 287 Properties	Southern California

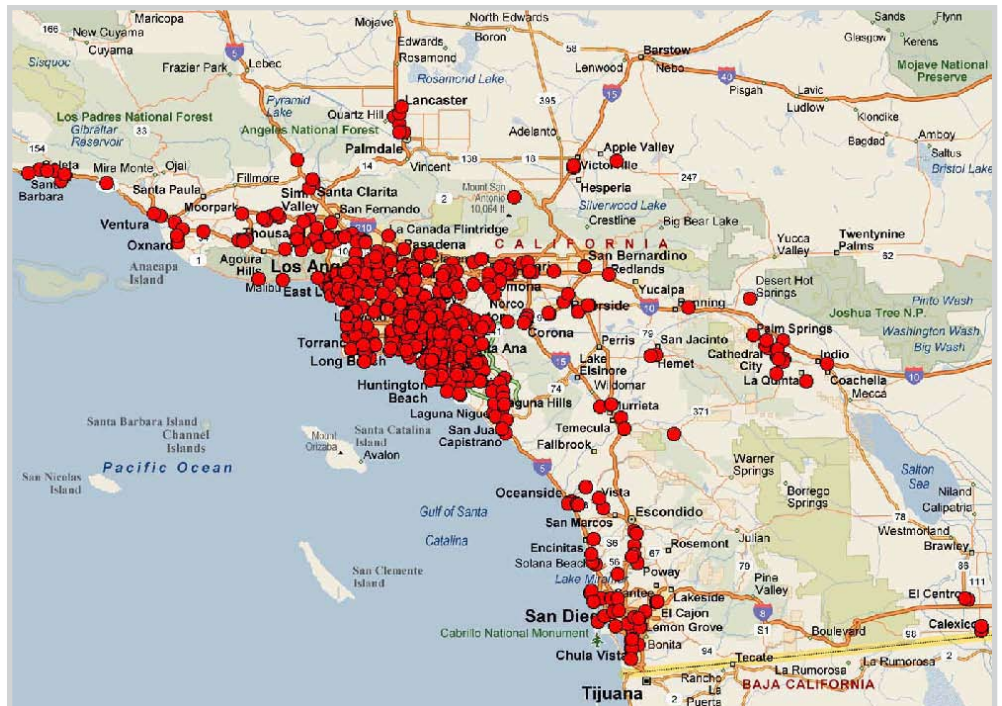
### PROFESSIONAL AFFILIATIONS & ACCREDITATIONS

- Appraisal Institute—MAI Designated Member
- Certified General Real Estate Appraiser
  - California #AG021976
  - Hawaii #CGA 943

### EDUCATION

- University of Southern California, Los Angeles, California  
Bachelor of Business Administration
- Appraisal Institute Coursework

### RECENT RETAIL ASSIGNMENTS



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