

# PROFESSIONAL PROFILE

Donald C. Thompson  
Managing Director  
Kansas/Missouri



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## CLIENTS REPRESENTED

- Kennedy Real Estate Advisors
- Sprint
- Embargo

Don is the Managing Director for the CB Richard Ellis Kansas City office and is responsible for operations and business growth. With over 29 years of experience in brokerage and development in Kansas City, Don offers clients a broad range of real estate expertise and extensive experience from an owner's perspective. As an experienced transaction broker and a former owner of commercial real estate in Kansas City, Don provides customers with broad experience from which to make informed real estate decisions.

Don began his career with Trammell Crow Company in December of 1982. Since earning his Bachelor of Science degree in Business Administration at the University of Missouri in Columbia, Don has gained years of experience selling, leasing, and developing both office and warehouse properties. He was named Managing Director of the Trammell Crow Company Kansas City office in 1997 and Managing Director for the CB Richard Ellis in December 2006.

## Achievements

Oversaw leasing of 4 million SF office and industrial portfolio  
Represented Kennedy Associates in the development of 120,000 SF office building in Overland Park, Kansas  
Represented Kennedy Associates in the purchase of 480,000 SF Lighton Plaza office building complex

## Credentials

Bachelor of Science degree in Business Administration, University of Missouri, Columbia  
Licensed Real Estate Broker in Missouri and Kansas  
Member of Kansas City Area Economic Development Council  
Member of Metropolitan Kansas City Board of Realtors

## Professional Affiliations / Accreditations

Member of the Metropolitan Kansas City Board of Realtors  
Overland Park Economic Development Council  
Kansas City Area Economic Development Council  
St. John's United Methodist

- Chairman Endowment Fund
- Past Chairman Church Council
- Past Chairman Finance Committee
- Capital Campaign Chairman

University of Missouri

- Chancellor selection to For All We Call Mizzou Steering Committee
- Member of Advisory Board – Thompson Center for Autism & Neurological Disorders

Missouri United Methodist Foundation

- Member Board of Directors

## Education

Bachelor of Science degree in Business Administration, University of Missouri, Columbia