



# PRESS RELEASE

88 Froehlich Farm Boulevard  
Woodbury, NY 11797  
AT 516 677 1714  
F 516 364 6943  
[www.cbre.com](http://www.cbre.com)

## **FOR IMMEDIATE RELEASE**

**Contact:**

**Joann Saul**  
**CB Richard Ellis**  
**516 677 1714**  
[joann.saul@cbre.com](mailto:joann.saul@cbre.com)

**Roxanne Donovan – roxanne@greatink.com**  
**Jimmy Lappas – jimmy.lappas@greatink.com**  
**Alexandra Paley – alex.paley@greatink.com**  
**Great Ink Communications -- 212 741 2977**

### **CB RICHARD ELLIS CONTINUES DOMINANCE IN LONG ISLAND**

\*\*\*

#### **Brokerage Firm Honored with Most Ingenious Deal of the Year; and Recognized for Its Role in Developer of the Year Award Presented by ABLI-CIBS of Long Island**

Woodbury, NY – April 13, 2005 – CB Richard Ellis was honored with the prestigious 2004 “Most Ingenious Deal of the Year” award presented by the Association for a Better Long Island (ABLI) and Commercial-Industrial Brokers Society (CIBS) of Long Island at a black tie ceremony held on April 7, 2005. The international brokerage firm was also recognized for its role in the transaction that garnered the “Developer of the Year” award.

This latest award for CBRE’s Long Island office is the second time in as many months that the firm was honored for its work on Long Island. In February, Reckson Associates bestowed its 2004 “Deal of the Year” award on CBRE.

The ABLI/CIBS “Most Ingenious Deal of the Year” award was presented to CBRE for its representation of Nassau County on a 217,000-square-foot lease commitment at 60 Charles Lindbergh Boulevard in Uniondale, NY. The CBRE Long Island team of Philip Heilpern, Richard Karson, Martin Lomazow and David Zelinski, together with Dan Knopf, Lewis Miller, Kevin Powderly, Thomas Shirocky and Stephen Siegel from CBRE’s Midtown office, were the team members honored.

The team negotiated the creative lease transaction that consolidated the County’s Department of Health & Human Services (HHS) at 60 Charles Lindbergh Boulevard. CBRE was able to identify the ideal site for the HHS and structured the complex deal in just three months.

In addition, CBRE was recognized in the “Developer of the Year” award presented to Spiegel Associates in connection with a 94,000-square-foot, build-to-suit lease at 585 Johnson Avenue in Bohemia. Mr. Heilpern, Mr. Karson and Mr. Lomazow arranged the lease transaction on behalf of the tenant, EDO Corporation. The Manhattan-based

defense contractor will utilize the R&D and flex office space at the property as its regional hub.

"Having two of our transactions recognized as the pinnacle of deal-making in LI for 2004 speaks volumes on how team-work and client dedication go hand-in-hand at CBRE," said Mr. Lomazow. "We want to thank both ABLI and CIBS for this terrific award."

**About CB Richard Ellis**

CB Richard Ellis (NYSE:CBG) is the world's leading commercial real estate services firm (in terms of 2004 revenue). The company serves real estate owners, investors and occupiers by offering strategic advice and execution for property leasing and sales; property, facilities and project management; corporate services; debt and equity financing; investment management; valuation and appraisal; research and investment strategy; and consulting. Including partners and affiliates, CB Richard Ellis has more than 300 offices across 50 countries around the world. Please visit our Web site at [www.cbre.com](http://www.cbre.com).