



December 12, 2004

To Whom It May Concern:

I have known and worked with Lane Bockman for the past 20 years. Lane is the top tenant rep broker for CB Richard Ellis, the largest commercial real estate brokerage firm in the world. Lane's honesty and integrity are known industry wide. Developers know that they can count on what he says and that they also will have to deliver the best product at the best possible price. I have worked with Lane on almost a million square feet of industrial space and have never had a bad experience. He's widely known as a creative "problem solving broker". If you should have any questions please feel free to give me a call.

Sincerely,

A handwritten signature in blue ink, appearing to read "Bart Brynestad".

Bart Brynestad  
Panattoni Development Company