

# PROFESSIONAL PROFILE

**Keith D. Puritz, SIOR**  
Senior Vice President  
Industrial Properties  
Bannockburn, Illinois



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## CLIENTS REPRESENTED

- Abbott Labs
- Aramark
- Avery Dennison
- Banc One, North America
- Beltone
- Bombardier, Inc.
- CalEast
- Cardinal Health
- CenterPoint Properties Trust
- Chicago Tribune
- DHL Worldwide Express
- Duke Realty
- Eastman Chemical
- First Industrial
- Frito-Lay
- The Heico Companies LLC
- Hewitt Associates
- Kemper Insurance Company
- Mercedes-Benz N.A.
- Medline Industries
- Mobil Oil Corporation
- Omron Healthcare, Inc.
- Panattoni
- Pfizer
- Procter & Gamble
- Six Flags, Inc.
- Sprint Corporation
- USG
- Waste Management, Inc.
- Watson Pharmaceuticals
- W.W. Grainger

Keith Puritz is a Senior Vice President of CB Richard Ellis' Industrial Properties Group located in Bannockburn, Illinois. He has 22 years of expertise in the acquisition and disposition of industrial properties for corporate, institutional, and private companies on a local and national basis. He is experienced in the sales and leasing of industrial properties, lease renewal negotiations, the sales and acquisition of vacant land, investment sales and build-to-suit transactions.

Prior to joining CB Richard Ellis, Mr. Puritz was a Senior Director with Cushman & Wakefield serving as an industrial broker in the Chicago metropolitan area from 1988 - 2002. During his 22-year career, he has completed transactions with an aggregate value in excess of \$1.5 billion.

## SIGNIFICANT ASSIGNMENTS

Mr. Puritz served as the Account Director for Procter & Gamble, responsible for acquisitions and dispositions for their U.S. industrial portfolio. During this time he was involved in 3.2 million square feet of build-to-suit transactions throughout the United States, including a 1.7 million square foot distribution center outside of Scranton, PA. He also served as the Account Director for Waste Management, overseeing the disposition of over forty surplus properties throughout the United States and Canada.

A representative list of Mr. Puritz's clients include the following:

## MAJOR CLIENTS

Bombardier Corporation	500,000 SF
California Cartage Company	213,500 SF
Cardinal Health	1.6M SF
Chicago Tribune	350,000 SF
Culligan	525,000 SF
Hershey Corporation	580,000 SF
Hewitt Associates	220,000 SF
Kemper Insurance	80,000 SF
Lutter Corp	165 Acres
McKesson Corp.	450,000 SF
Medline Industries	500,000 SF
Mercedes-Benz of North America, Inc.	200,000 SF
Pfizer	1.1M SF
Procter & Gamble	3.2M SF
Sauer-Danfoss	200,000 SF
Six Flags, Inc.	135 Acres
The Heico Companies	250,000 SF
Unilever Corporation	600,000 SF
USG Corporation	95 Acres
Waste Management, Inc.	150,000 SF
Watson Pharmaceuticals	265,000 SF
W.W. Grainger	1.5M SF

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## CREDENTIALS

### PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Director, National Industrial Services Advisory Council
- Society of Industrial and Office Realtors (SIOR)
- National Association of Industrial and Office Properties (NAIOP)
- Association of Industrial Real Estate Brokers (AIRE)

### ACHIEVEMENTS

- Top Industrial Team at CBRE Chicago 2002 – 2009.
- CB Richard Ellis Chicago Chairman's Circle – 2008 and 2009
- CB Richard Ellis #1 industrial producer for Chicago in 2002, 2004, 2005, 2009 and #2 for 2006, 2007 and 2008.
- Cushman & Wakefield's #1 industrial producer for the entire midwest in 2001.
- Cushman & Wakefield "Top 100" for all brokerage professionals in the U.S., 2001.
- While at Cushman & Wakefield, Mr. Puritz had five times been honored as one of the firm's top producers in the Chicago offices and qualified for the firm's National Achievement Conference from 1995-2002.
- Nominated for 2001, 2004, 2005, 2006 and 2008 NAIOP Industrial Transaction of the Year, Industrial Build-to-Suit of the Year, Suburban Office Build-to-Suit of the Year, and Industrial Redevelopment of the Year.
- 2005 and 2009 Industrial Broker of the Year, Greater Chicago Food Depository.
- Finalist, Greater Chicago Food Depository Industrial Broker of the Year for 2001, 2004 and 2006, and 2008.

### EDUCATION

Mr. Puritz graduated from the University of Kansas with a degree in Business Administration.

Mr. Puritz currently holds a real estate license in Illinois and Wisconsin.