

# VALUATION & ADVISORY SERVICES

## PROFESSIONAL PROFILE



### **ELIZABETH CHAMPAGNE, MAI, MRICS—SENIOR MANAGING DIRECTOR**

Elizabeth Champagne, MAI, MRICS is the Senior Managing Director of the Northern California Region of CBRE. She has 30 years of professional experience in the fee preparation and review of real estate appraisals, feasibility studies, rent analyses, highest and best use and market studies of commercial and residential properties throughout the United States. Ms. Champagne has over 18 years of appraisal management experience operating large and successful commercial appraisal companies. Ms. Champagne has a well-rounded real estate background, including serving as an Assessor for the City of Newton, MA, involved in syndicated acquisitions, and as a loan servicer/underwriter and appraiser for HUD, FmHA and Department of Interior USFWS.

Ms. Champagne has expertise in the appraisal of a diverse range of property types including office, retail, industrial, multifamily, hotel, medical office, restaurant, parking garage, biotech, laboratory, affordable housing, residential subdivision, master-planned business park, bank branch, and special purpose properties.

Ms. Champagne has successfully worked with some of our most prestigious clients including Bank of America, Fleet Bank, Dexia Real Estate Capital Markets, GIC-Government of Singapore, TIAA-CREF, Mercantile Safe Deposit, Union Labor Life, GMAC, Morgan & Company, LLC, AMB Property Corporation, Heitman, PNC Realty Investors, Inc., Judicial Council of California - Administrative Office of the Courts, U.S. General Services Administration (GSA), United States Postal Service and Prudential. She has appraised properties throughout the U.S. but her primary geographical experience is California, Oregon, Washington, Alaska and many of the eastern seaboard and New England States including Massachusetts, New Hampshire, Connecticut, Rhode Island, Maine.

Prior to joining CBRE in 1997, Ms. Champagne was Senior Vice President of Property Sciences, a statewide residential and commercial appraisal company in Pleasant Hill, CA. In 1992, Ms. Champagne served as Director of Appraisal and Consulting of I.J. Barkan, based in Boston, MA.

### **Professional Affiliations/Accreditations**

- Appraisal Institute—Designated Member (MAI), Certificate No. 9390
- Royal Institute of Chartered Surveyors—Designated Member (MRICS) No. 1277002
- Certified General Real Estate Appraiser—State of California, No. AG025144
- Platform Leader, GCS (Global Corporate Services) – VAS Liaison for New Accounts
- CREW (Commercial Real Estate Women)—Member

For information, contact:

**Elizabeth Champagne, MAI, MRICS**

Senior Managing Director

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### Education

- Washington State University, Pullman, Washington, Bachelor of Science in Horticulture

### Significant Assignments

Property	Type	Location
Portfolio Valuation of Consolidated Freightways	104 truck terminals for liquidation	Nationwide
Due Diligence Assignment for FleetBoston Financial	230 property portfolio	Nationwide
Town of Scotia	270 properties - homes, retail, office, industrial, hotel, school, fire station, cogeneration plant, etc.	Scotia, CA
Pier 1 Portfolio	Portfolio Valuation of multiple Pier 1 Import retail locations	Alabama, Arkansas, Florida, Louisiana, North Carolina, Tennessee, Washington, Texas
Portion of San Quentin Prison	Consulting Analysis of Property to assist State of California with expanding condemned prison facility	Marin County, CA
Stonestown Galleria Mall	862,000 SF Regional Mall	San Francisco, CA
525 Market Street	1,031,740 SF High Rise Office Tower	San Francisco, CA
Selland Arena	11,000 seat sports arena	Fresno, CA
Chaffee Zoological Gardens	Municipal Zoo	Fresno, CA
Le Méridien Hotel	360 Rooms, Full Service Hotel	San Francisco, CA

### Clients

#### Single Point of Contact Relationships

- AMB Property Corporation
- Administrative Office of the Courts
- Bridger Funding
- Dexia Real Estate Capital Markets
- Union Labor Life Insurance Company
- McMorgan & Company, LLC
- PNC Realty Investors, Inc.
- GIC-Government of Singapore
- Heitman
- Prudential Mortgage Capital Company, LLC

#### Additional Clients

- Bank of America
- Rabobank
- Charities Housing
- Kimco Realty
- Cathay Bank
- City National Bank
- Presidio Bank
- Citibank
- Wachovia
- Capmark
- Deutsche Bank
- Barry Slatt Mortgage Company
- Prudential Investment Management
- Borel Private Bank & Trust Company
- Newmark Realty Capital
- National Valuation Consultants, Inc.
- AT&T Services
- TIAA-CREF
- Bank Leumi
- United Commercial Bank
- Mechanics Bank
- Wells Fargo
- Firemans Fund
- Visa