

CHRISTIAN MARENT

Senior Vice President
San Jose, California



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CLIENTS REPRESENTED

- TMG Partners
- Transwestern Investment Company
- Legacy Partners
- TCW Realty Advisors
- Aetna Realty Advisors
- Black Rock Realty
- CALSTRS
- Siemens Real Estate
- Boeing Realty
- TA Realty Associates
- The Irvine Company
- Trumark Commercial
- Pacific Coast Capital Partners
- Farallon Capital
- Koll/Bren Realty Advisors
- Menlo Equities
- Fremont Investments & Loan
- General Electric Healthcare
- First Industrial
- ING Clarion
- Avad/Ingram Micro
- Harvest Properties
- Broadreach Capitol

PROFESSIONAL EXPERIENCE

Christian Marent joined CB Richard Ellis (formerly Insignia/ESG) in June 2002 as part of a team spearheading the company’s expansion of services in Silicon Valley to include tenant representation, corporate services, industrial services and investment brokerage.

Christian has specialized in the sale and leasing Office/R&D institutionally-owned properties in Silicon Valley and representation of high-tech tenants since 1986.

SIGNIFICANT ASSIGNMENTS

Major projects he has represented as exclusive agent include the Siemens Rolm Campus, ±497,638 SF, San Tomas Business Park, ±475,000 SF in Santa Clara; Stevenson Pointe Tech Park, ±351,000, SF in Fremont; McCandless Technology Park, ±345,000 SF, in Milpitas; Dixon Landing Park, ±400,000 SF, in Milpitas; and McCarthy Center, 1,100,000 SF, in Milpitas.

A select list of transactions Christian has completed includes:

MAJOR TENANTS / LANDLORDS	SF	LEASED/SOLD
TA Realty Associates/First Industrial	737,000	Investment Sale
TMG Partners/Siemens Corporation	497,000	Investment Sale
TMG Partners/Exodus	170,000	R&D Lease/Sale
Siemens Corporation/EOP	370,000	Office Lease BTS
TCW Realty Advisors/Berg	345,000	Investment Sale
Transwestern Investment/Credence	180,481	User Sale
Carl Berg/Mektec	119,600	R&D Lease
Koll Bren Realty	117,214	User Sale
Legacy Partners	110,416	R&D Lease
Menlo Equities/Siemens Real Estate	104,294	R&D Lease
TMG Partners/Novalux	99,300	R&D Lease
Boeing Realty/Carlyle Group	49,198	R&D Lease
Qualcomm/TA Realty Associates	90,240	R&D Lease
Underwriters Laboratories/ TA Realty Associates	80,000	R&D Lease
JDSU /The Irvine Company	179,000	R&D Lease
Varian Medical/The Irvine Company	53,666	R&D Lease
ION America /TA Realty Associates	50,000	R&D Lease
Accuray/TA Realty Associates	50,000	R&D Lease
Nvidia/ Harvest - Blackrock	47,432	R&D Lease
TMG Partners/Melchorg	194,000	Investment Sale
TMG Partners/Yahoo	46 acres	Land Sale
Trumark/Zipzoom	12 acres	Land Sale

PROFESSIONAL AFFILIATIONS

- Member of the Society of Industrial and Office Realtors (SIOR)
- Board Member, Association of Silicon Valley Brokers (ASVB)

ACHIEVEMENTS

Since 1992, Christian has consistently ranked in the top 10 producers. In 2001, he was one of the top 10 producers nationwide for Grubb & Ellis and since January 2005, he has completed transactions in excess of 2 million SF valued at more than \$200 million.

EDUCATION

Christian is a graduate of the University of California, Berkeley, where he received his BS in economics.