

# NATIONAL TAX CREDIT ADVISORY GROUP

BROKERAGE OF  
TAX CREDIT  
PROPERTIES

**CBRE**  
CB RICHARD ELLIS



## VALUE

CB Richard Ellis' National Tax Credit Advisory Group delivers value to clients who seek to sell Low Income Housing Tax Credit (LIHTC) properties or their ownership interest in such properties, anywhere in the country.

Our depth of experience, unmatched market intelligence and superior brokerage execution enable us to identify the best buyer for a client's asset, achieve the highest value and complete the transaction efficiently and within the client's timeframe.

## TRUSTED ADVISOR

A dedicated service group within the nation's leading multi-housing real estate brokerage firm, the National Tax Credit Advisory Group is backed by CB Richard Ellis' full-spectrum global real estate services platform, allowing the group to assist clients with any requirement, including:

- Fee-simple investment sales (with or without tax credits)
- "Year 15" sales
- Partnership interest sales (both GP and LP interests)
- Workouts | special assets
- Consulting services
- Access to capital markets through our Debt & Equity Finance group
- Valuation services provided by CBRE's Valuation & Advisory Services group

## "YEAR 15"

Why wait until Year 15? CBRE can show you how to realize value today.

Whether you choose to refinance and hold an asset, or sell the real estate or your ownership interest, CBRE can help you understand your options and develop customized solutions beginning around Year 8.

## EXPERIENCE

Our team has completed more than 70 LIHTC transactions and nearly 120 valuations throughout the country.

The group's senior leadership has more than 60 years of combined experience in brokerage, development, workouts and financing in the multi-housing and LIHTC segments, enabling them to handle every aspect of every transaction seamlessly, confidentially and professionally.

The team members frequently participate in industry-related panels at key conferences including the National Housing & Rehabilitation Association (NH&RA) and the Institute for Professional and Executive Development (IPED), among others.

## KNOWLEDGE

Remember that a LIHTC investment is a *real estate investment*.

The National Tax Credit Advisory Group, working with local experts from major markets across the United States, provides clients with the most dynamic real estate brokerage services in the industry, backed by comprehensive capital markets capabilities and the world's leading global real estate services platform.

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### For more information, contact:

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