



Interlake Material Handling, Inc.  
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**David E. Suica**  
Vice President Direct Sales

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May 23, 2003

Thomas S. Cooler  
Senior Vice President  
CB Richard Ellis, Inc.  
115 West Washington Street  
Suite 1170 South  
Indianapolis, IN 46204-3405

**Re: Lexington, KY Engineering Center**

Dear Tom:

I wanted to take the time to write you this note expressing my appreciation of the work you did in assisting Interlake with their new engineering center in Lexington, KY.

The original project was for 48,000 square feet and through our realignment of business units we discovered that our requirement was downsized to approximately 15,000 square feet. We were concerned that you would lose interest in helping us with such a small assignment but you hung in with us admirably. As to the job you did for Interlake, you have raised the bar on real estate providers.

Today our local employees have much higher morale with their new working environment, office finishes and shop environment. I am very pleased you helped us to work with the Landlords to hold their feet to the fire to give us what was needed in our requirement. Our demands on you were difficult and you got the job done.

For this, I am sending you this letter of our sincere appreciation for your dedication, focus, patience and hard work from this satisfied customer.

Sincerely,

**Interlake Materials, Inc**

A handwritten signature in black ink that reads "David E. Suica". The signature is written in a cursive, flowing style.

David E. Suica, P.E.  
Vice President-Direct Sales