



MID AMERICA
CLINICAL LABORATORIES

November 1, 2002

Thomas S. Cooler, SIOR
Senior Vice President
CB Richard Ellis, Inc.
115 West Washington Street Suite 1170
Indianapolis, IN 46204

Dear Tom:

Please accept my sincere thanks for the excellent service you and your firm provided as our broker throughout our building and site search, request for proposal process negotiations and ultimate move to our new 100,000 square foot medical laboratory at 2560 North Shadeland Avenue. From our initial meetings, to defining our needs and the developing of our Request For Proposal, you demonstrated an extensive and comprehensive knowledge of the real estate market and the opportunities available to us. The market property surveys you provided were most helpful. That coupled with an appreciation of our business needs and your guidance through the intricacies of the lease negotiation process made the task of selecting the most appropriate building and developer for our needs go very smoothly.

We also appreciated your help throughout the negotiation process - especially with the issues surrounding the tenant improvements and during the last minute discussions with our contractor and landlord. Your team and your market contacts were invaluable and we are convinced we would not have been able to move in as scheduled without your ability to push the process forward.

In the beginning, when we began the discussion of our real estate requirement internally we were not convinced we needed the services of a local real estate advisor. After seeing the process unfold, we are convinced selecting CB Richard Ellis as our advisor was the best decision we made in the initial phase to bring our project to fruition.

We would recommend your services to potential client's considering using CB Richard Ellis, Inc. If you have any questions on either their methods of delivery or the scope of services they have performed for Mid America Clinical Laboratory, please give us a call.

Sincerely,

Marcia A. Liebel
Chief Executive Officer

Ron P. Choate
Director, Logistics

Ronald J. Frick
Chief Financial Officer