



Oldcastle Glass®

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March 26, 2003

Thomas S. Cooler
Senior Vice President
CB Richard Ellis, Inc.
115 West Washington Street
Suite 1170 South
Indianapolis, IN 46204-3405

Re: Lease Extension / Renewal for Indianapolis Plant

Dear Tom:

I was approached by a number of brokers wanting to help me look at properties when they realized our lease was expiring in Indianapolis. Most of the brokers presented a good case as to why I should select them to aid us in our real estate search. I selected you because I have recognized your name as being in the market since we looked at manufacturing space a number of years ago. I felt that your tenure in the market provided me the assurance that we should use you as our broker.

You proved me right. You did a great job for Oldcastle both at a corporate level and at a local level, for Barb Pierson, our Indianapolis General Manager. Our primary objective was to lower costs because of today's economic conditions. We were willing to live with very few upgrades to our 10-year old space.

Your performance exceeded our expectations. We were surprised that through your negotiation process we not only realized a rent reduction of approximately 21% but also had the Landlord spend approximately \$160,000 of upgrades to the building and expansion of the office area. From start to finish, we could rely on you being there for us.

Sincerely,

Oldcastle Glass

Kevin Schulz
President North Central Region