

CBRE

**NONPROFIT
PRACTICE
GROUP**

HELPING
ASSOCIATIONS AND NONPROFITS
MAKE INFORMED
REAL ESTATE DECISIONS

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— OUR PROMISE —



Through community-driven, mission-sensitive strategies, CBRE Nonprofit Practice Group (NPG) seeks to maximize market opportunities while minimizing operational disruptions and addressing a nonprofit's requirements for buying, selling or leasing real estate.

— WHAT SETS US APART? —



Services designed to address the unique and complex real estate needs of nonprofit organizations



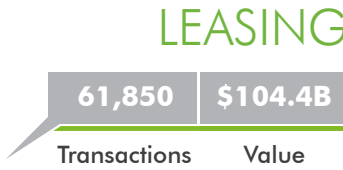
Extensive experience working with nonprofits



Customized plans that align real estate with the most important aspect of nonprofits: fulfilling the mission

CBRE OVERVIEW

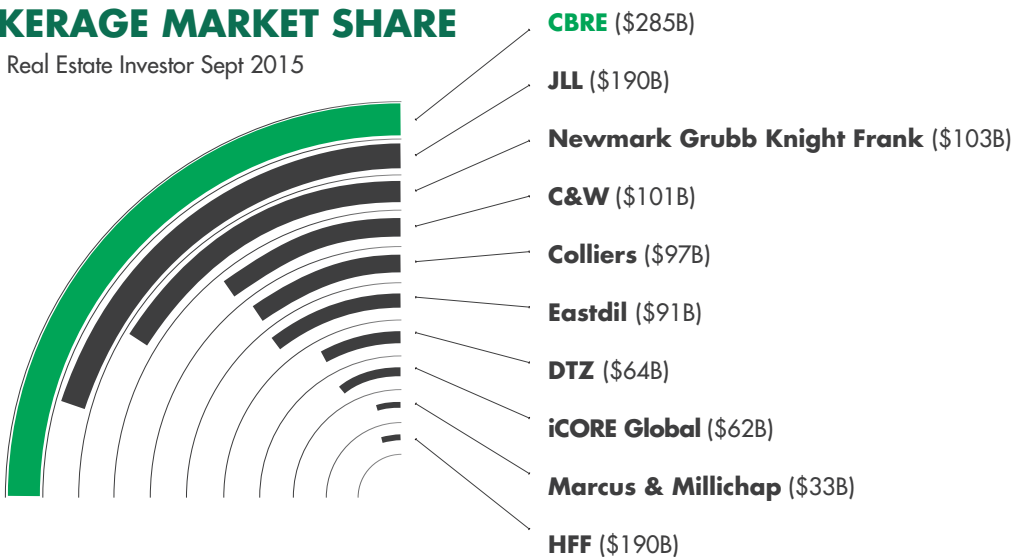
WORLD'S LARGEST
Commercial Real Estate Firm



TOTAL
TRANSACTION VALUE

BROKERAGE MARKET SHARE

National Real Estate Investor Sept 2015



SELECT CLIENT PARTNERS



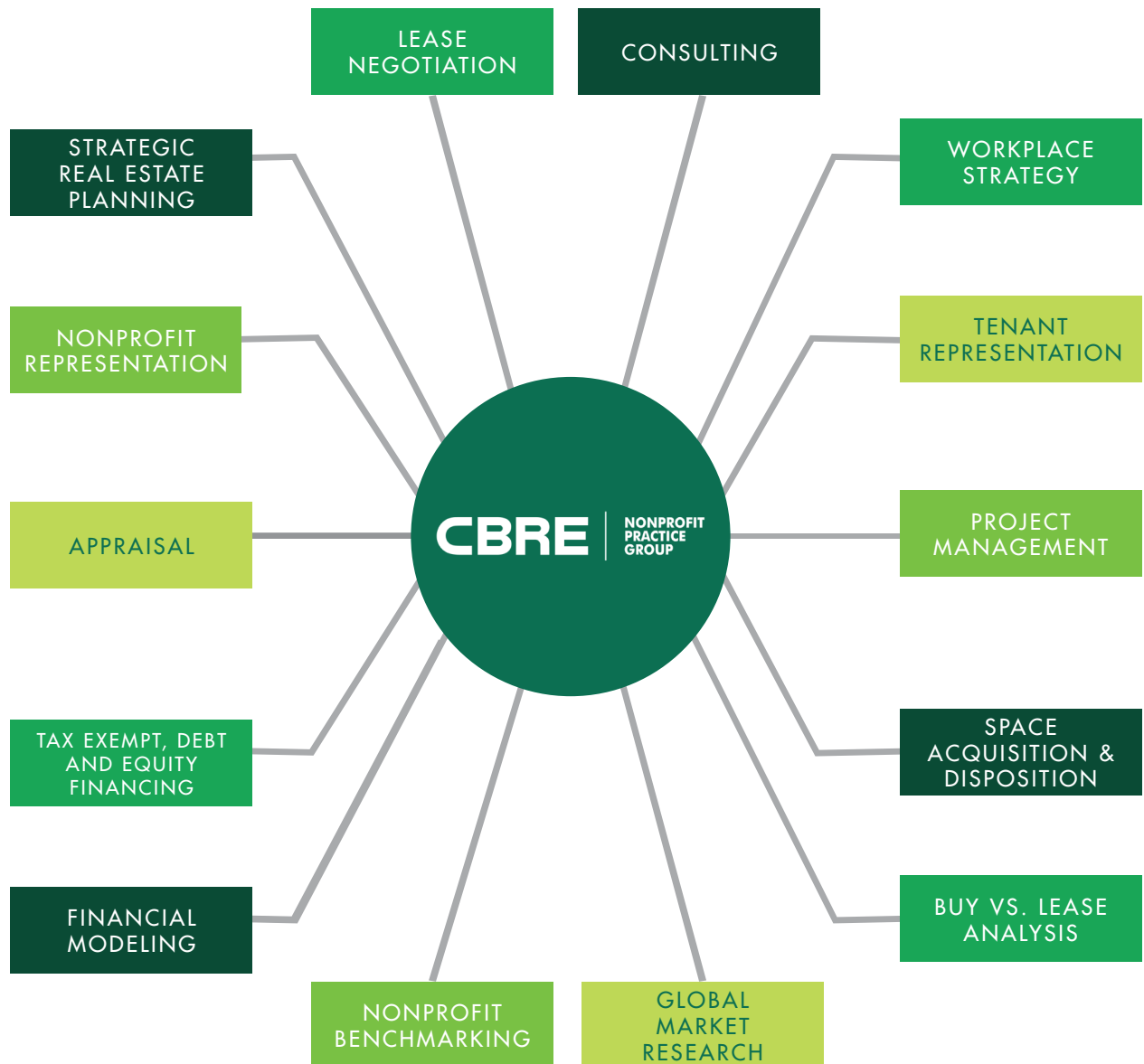
American Planning Association



THE ASPEN INSTITUTE



SERVICES OFFERED TO ASSOCIATIONS



BENEFITS TO YOUR ORGANIZATION



EXPERIENCE

CBRE's NPG brings unparalleled experience working with nonprofits nationwide—understanding how they work, think, and operate. Our approach reflects a nonprofit's specific requirements for leasing or purchasing real estate and provides community-driven, mission-sensitive strategies.



INSIGHT

With the leading market share in the industry, CBRE has more insight into proprietary market lease transactions than any firm in the industry. CBRE creates the most thorough, precisely accurate picture of global commercial real estate conditions and trends.



INTELLIGENCE

CBRE's research division is the largest and most comprehensive of its kind in the industry. Teams have online access to the most current listings, transaction terms, lease comparables and property details as well as valuable historical information and trends.



RESOURCES

CBRE employs the most comprehensive services platform in the industry. We are able to seamlessly integrate these services to reduce costs and increase opportunities for our clients. CBRE also has the largest in-house mapping and demographics, financial analysis, research, project management, and marketing departments.

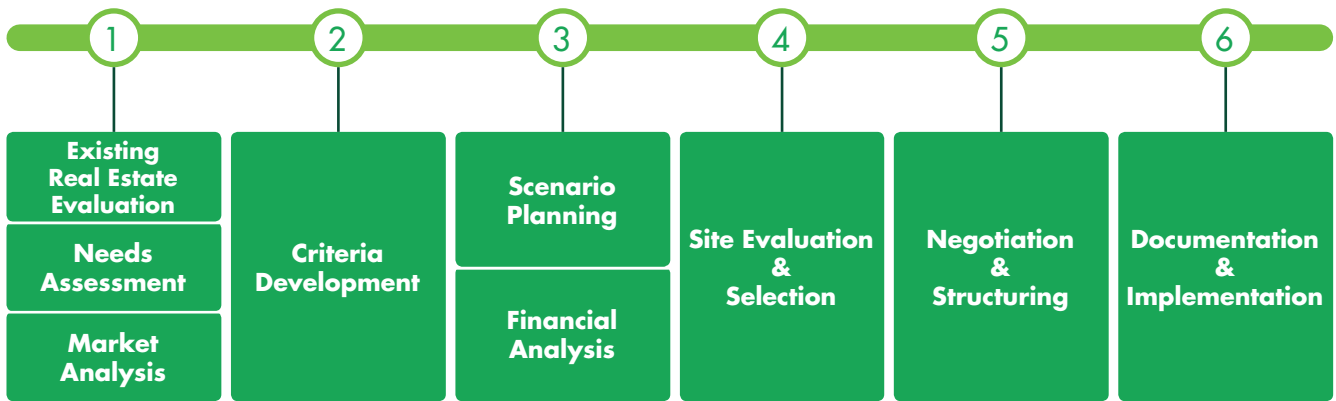


CBRE's relevant nonprofit experience & insight combined with unparalleled market intelligence backed by the resources of a Fortune 500 Company will help your organization make an informed business decision.

CBRE'S STRATEGIC REAL ESTATE PLANNING PROCESS



ACTIVITIES



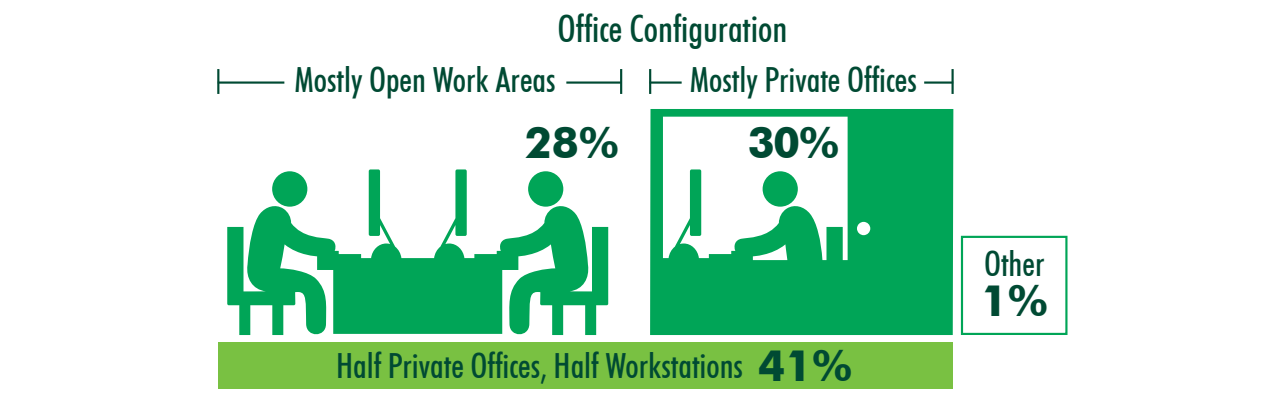
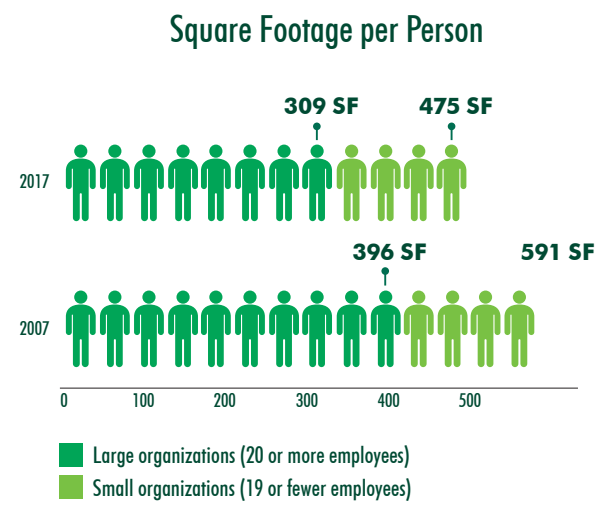
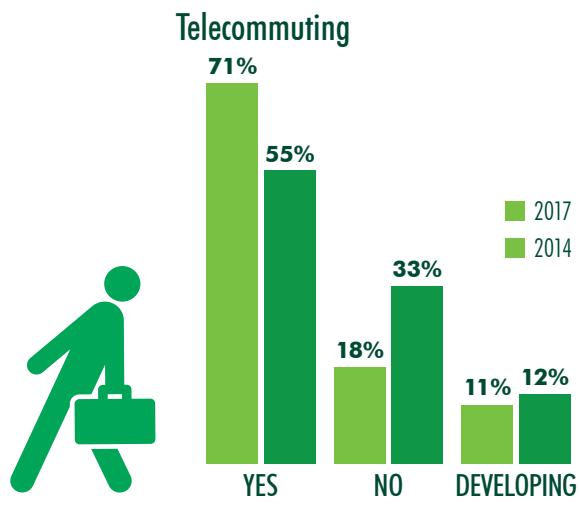
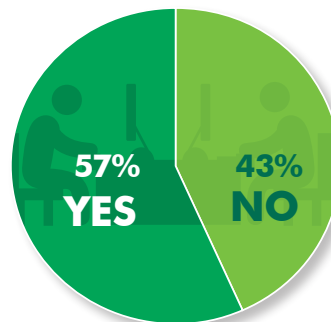
DELIVERABLES



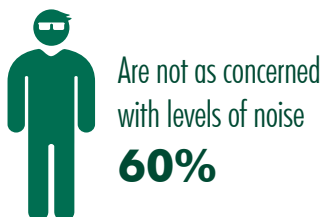
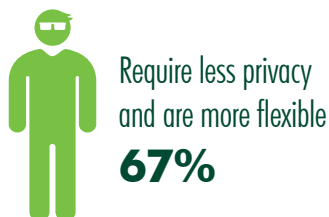
CBRE's strategic real estate planning process will allow your organization to make the right real estate decision, which will be fully supported with all the due diligence that is required to help build consensus amongst the organization and the Board.

BENCHMARKING HOW ASSOCIATIONS USE SPACE

Discussing Alternative Work Environments



WHEN ASKED SPECIFICALLY ABOUT THESE DIFFERENCES, MOST THINK THAT MILLENNIALS:





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