

Multifamily Summit

2022

AGENDA

JW Marriott Nashville | Nashville, TN

MONDAY, APRIL 18TH, 2022

5:00 p.m. – 7:00 p.m. **Women in Multifamily Reception**
Symphony Ballroom

TUESDAY, APRIL 19TH, 2022

10:00 a.m. – 1:00 p.m. **Registration**
Griffin Ballroom Registration Desk, 2nd Floor

12:00 p.m. – 1:00 p.m. **Networking Lunch**
Symphony Ballroom

GENERAL SESSION Griffin Ballroom, 2nd Floor

1:00 p.m. – 1:15 p.m. **Welcome**
Griffin Ballroom
Shea Campbell, CBRE; Kelli Carhart, CBRE

1:15 p.m. – 2:15 p.m. **The Global Economy and its Impact on U.S. Multifamily Housing**
Griffin Ballroom
Spencer Levy, CBRE
Richard Barkham, CBRE

2:15 p.m. – 3:00 p.m. **Demographic Trends and the Cities Best Prepared to Promote Growth**
Griffin Ballroom
Matt Vance, CBRE
Jeff Adler, Yardi Matrix
Julie Kittler, AEW

3:00 p.m. – 3:30 p.m. **Networking Break**

BREAKOUT SESSIONS

3:30 p.m. – 4:15 p.m.

Growth of Recapitalization Strategies as Investors Maintain AUM

Belle Meade I & II

Roland Merchant, CBRE

Melanie Gersper, ACRE

Halley Cunn, Nuveen

Manish Shah Palladius, Capital Management

3:30 p.m. – 4:15 p.m.

Cutting Edge Solutions to Debt Capital

Arlington Room

Jesse Weber, CBRE

David Streicher, Rockwood

Phil Friedrich, Principal

Ian McConnell, KKR

3:30 p.m. – 4:15 p.m.

Development and Value Add: What to Do Now

Harpeth I & II

Steve LaMotte, CBRE

Tadd Miller, Milhaus

Andrew Held, Birge & Held

Jason Lynch – IRT Living

3:30 p.m. – 4:30 p.m.

Appetite for Disruption: Harness Multifamily Tech for Impact

Griffin Ballroom

Paige Pitcher, Moderne Ventures

Sam Delisi, Moderne Ventures

Jeff Kok, Aerwave

Sharon Weldon, Avvir

Lydia Winkler, Rentcheck

Zander Isaacson, Xeal

Ramtin Kermani, Zebel

Chris Hazlet, LeaseLock

4:15 p.m. – 4:45 p.m.

Networking Break

GENERAL SESSION

Griffin Ballroom, 2nd Floor

4:45 p.m. – 5:30 p.m.

Tools for Maximizing Your Success

Carla Harris, Keynote Speaker

Senior Client Advisor at Morgan Stanley

Griffin Ballroom

6:00 p.m. – 10:00 p.m.

Networking Reception & Dinner

6th & Peabody

WEDNESDAY, APRIL 20TH, 2022

7:30 a.m. – 8:30 a.m.

Networking Breakfast

Symphony Ballroom, 2nd Floor

GENERAL SESSION

Griffin Ballroom, 2nd Floor

8:30 a.m. – 9:15 a.m.

What Are Sales Trends Telling Us?

Griffin Ballroom

Shea Campbell, CBRE

Mike Campbell, Northland

Gregory Biester, LEM Capital

Josh Champion, CARROLL

Amanda Ryzowy, L+M Fund Management

9:15 a.m. – 9:45 a.m.

Networking Break

BREAKOUT SESSIONS

9:45 a.m. – 10:30 a.m.

Multifamily Permanent Debt Market – It's Now or Never

Griffin Ballroom

Tony Stein, CBRE

Rob Boyd, New York Life

Ashley Celinski, Fannie Mae

Gary Dinka, MetLife

Kevin Westra, Northwestern Mutual

9:45 a.m. – 10:30 a.m.

The Future is Now: How Capital is Aligning Around ESG

Belle Meade I & II

Alexis Sofyanos, Freddie Mac

Dan Din, Kayne Anderson

Brittany Ryan, Nuveen

Samir Goel, Esusu

9:45 a.m. – 10:30 a.m.

The Rise of Build to Rent

Harpeth I & II

Michael Paul, CBRE

Chris Kopacek, Lonestar Development

Stewart Roulston, JP Morgan

Reggie Wallace, DeBartolo Development

Douglas Caraballo, Quinn Residences & Millenio

9:45 a.m. – 10:30 a.m. **Global Capital Perspectives on Investing in US Multifamily**
Arlington Room
Brandon McMenomy, CBRE
Young An, Korea Investment & Securities
Matt Joiner, CapitalLand
Willis Kim, Union Investment

9:45 a.m. – 10:30 a.m. **Workforce Housing Panel**
Brentwood Room
Colleen Hendrix, CBRE
Paul Izzo, Related Companies
Trent Turner, Continental Properties
Matt Henney, Greystar

10:30 a.m. – 11:00 a.m. **Networking Break**

GENERAL SESSION
Griffin Ballroom, 2nd Floor

11:00 a.m. – 11:45 a.m. **Multifamily Market: When Does the Music Stop?**
The Great Debate
Griffin Ballroom
Asher Gunter, CBRE
Neil Mathews, Liberty Mutual
Daniel Byrnes, Security Properties

11:45 a.m. – 12:00 p.m. **Wrap Up and Closing Remarks**
Griffin Ballroom
Danny Baker, CBRE
Nate Sittema, CBRE

12:00 p.m. **Conference Adjourns**